

Message Text

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44

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 L-02 FRB-01 OMB-01 TAR-01 SP-02

AID-05 CIAE-00 INR-07 IO-10 LAB-04 NSAE-00 RSC-01

SIL-01 STR-01 TRSE-00 CIEP-01 CEA-01 /052 W

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R 071008Z JAN 75

FM AMEMBASSY ACCRA

TO SECSTATE WASHDC 6021

USDA WASHDC

INFO USDOC WASHDC

AMEMBASSY LAGOS

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LAGOS FOR AGATT

E.O. 11652: N/A

TAGS: EAID EIND EPAP ETRD GH

SUBJ: AMBASSADOR'S CALL ON INDUSTRIES COMMISSIONER: NEW

INDUSTRIAL PLANS, COTTON PURCHASES, WHEAT

1. I PAID COURTESY CALL ON INDUSTRIES COMMISSIONER NKEGBE
JAN. 3. WE WERE JOINED BY MINISTRY PRINCIPAL SECRETARY DADE
AND BY EMBASSY E/C CHIEF. AFTER PLEASANTRIES, NKEGBE MADE
NUMBER OF SUBSTANTIVE COMMENTS, AS FOLLOWS:

2. DEVELOPMENT PLAN OUTLINE TO BE PUBLISHED SHORTLY WILL HAVE
SOME INCREASING EMPHASIS ON INDUSTRY, WITH SHIFT AWAY FROM
IMPORT SUBSTITUTION TOWARD INDUSTRIES USING INDIGENOUS RAW
MATERIALS. NKEGBE SAW THREE DIRECTIONS FOR GHANAIAN INDUSTRY:
(A) AGRO-BASED, (B) SMALL-SCALE, (C) A FEW CAPITAL-INTENSIVE,
HIGH-TECHNOLOGY ONES, SPECIFICALLY CHEMICAL AND METALS (PRE-
SUMABLY FABRICATION) INDUSTRIES.

3. NKEGBE WAS DISTRUSTFUL OF GHANAIAN PRIVATE SECTOR'S IMPORTS
BECAUSE HE DID NOT THINK FULL VALUE WAS DELIVERED. HE PREFERENCES
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SYSTEM WHEREBY GOG (I.E., HIS MINISTRY) PURCHASES AND THEN SELLS

LOCALLY TO MANUFACTURERS. SPECIFICALLY, HE WANTS TO BUY U.S. COTTON THIS WAY, RATHER THAN THROUGH EUROPEAN MIDDLEMAN. HE ALSO NOTED HE HAD RECENTLY HAD DISCUSSIONS WITH CANADIAN HIGH COMMISSIONER TO ASSURE SUPPLY OF WHEAT FROM CANADIAN WHEAT BOARD.

4. NKEGBE NOTED GOOD RELATIONSHIP WITH USAID BUT ASKED FOR CLOSER EMBASSY RELATIONSHIP. AMBASSADOR ASSURED HIM OF OUR DESIRE FOR FULL COOPERATION. COMMISSIONER AND PRINCIPAL SECRETARY VERY INTERESTED WHEN AMBASSADOR RAISED "TOPS" PROGRAM FOR U.S. SOURCES OF SUPPLY; TOPS FILM OFFERED TO MINISTRY.

5. COMMENT: THIS IS FIRST WE HAVE HEARD OF INTEREST IN A CHEMICAL INDUSTRY. EMBASSY WILL FOLLOW UP ON THIS SPECIFICALLY, AND ON GENERAL INTEREST IN TOPS.

6. ACTION REQUESTED: USDA: PROVIDE LIST OF LEADING COTTON EXPORTERS TO BE PASSED TO MINISTRY FOR DIRECT CONTACT.
BLACK

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Message Attributes

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Margaret P. Grafeld
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